Patent > Pilot

Investigate **patent law firms**, their **clients**, **partners** and **competitors**.

How much time does your patent firm spend on business development? How do you prepare for meetings with partners and clients? How do you know what patent work is actually coming into your jurisdiction? Do you really know?

Patent-Pilot allows you to investigate the players in the patent industry with easy-to-use search functions and stream-lined dashboards – you are able to rapidly see tons of information about patent law firms, their clients, their partners, and their competitors.

Analyze the flow of work from the applicant to outside counsel to foreign counsel. Learn who the likely decision maker is – the law firm or the client. Understand client priorities and find new opportunities for them.
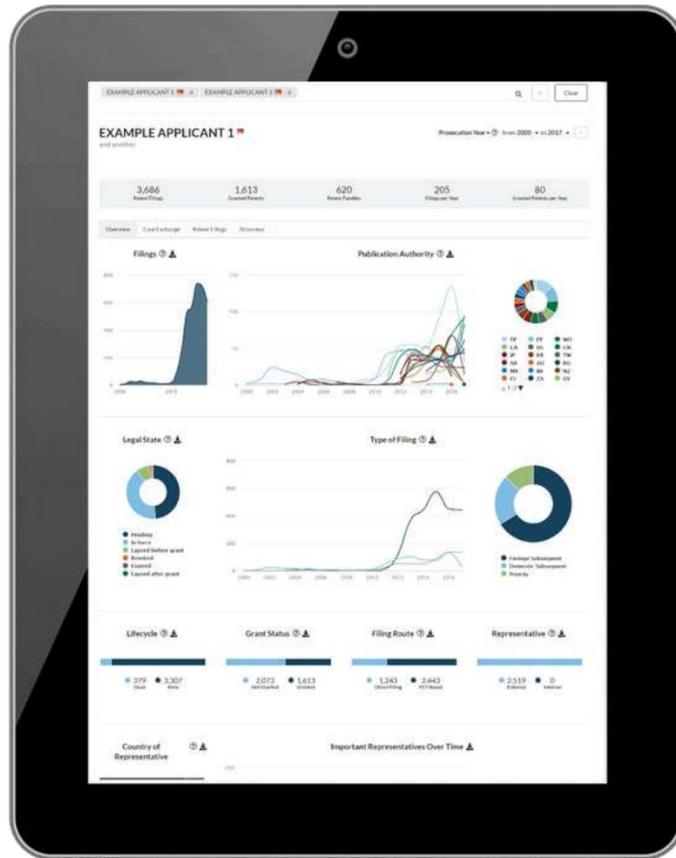
"Which law firms have pending PCT applications in China?"

"What percentage of priority filings are corporates handling internally?"

"Who are the top applicants in biotech filing in Japan?"

"Which Chinese law firms are sending many cases to American law firms but receive very little in return?"

Patent-Pilot gives you insights like this for **more than 22,000 patent firms and more than 1.6 million applicants.**

Save time and money when researching data

Finding and combining patent data sources containing comprehensive information about patent attorneys and law firms can cost a tremendous amount of time and money. We did this work already for you. Spend your valuable time more wisely.
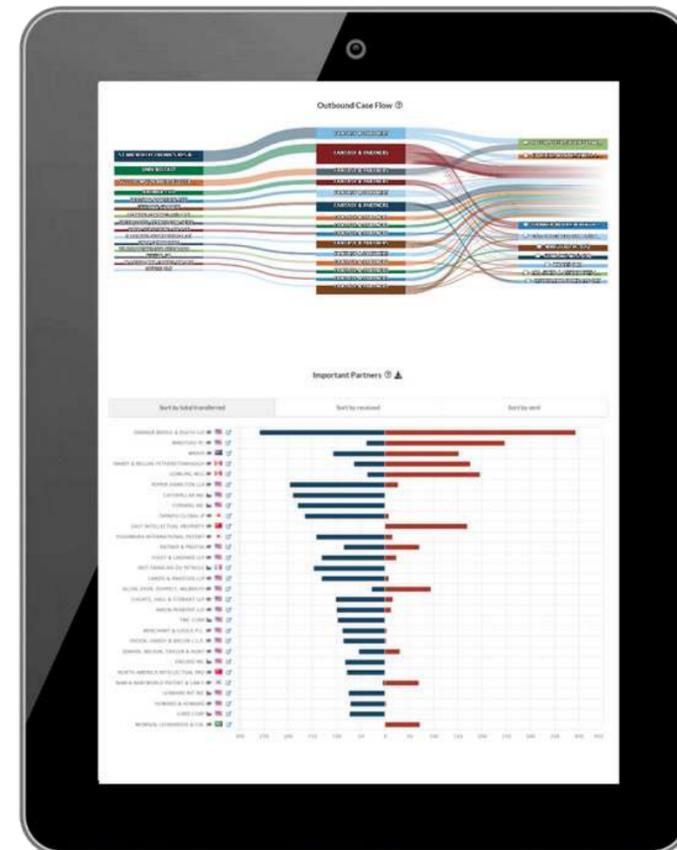
Avoid researching inaccurate databases

Publicly available patent data sources have some, but oftentimes limited and inaccurate information available regarding agent information. Only comprehensive data combining several sources can give you a precise picture that you can rely your decisions on.

Only meet people worth meeting

You are probably being approached by foreign colleagues frequently and you can spend innumerable hours in meetings with them. But is it worth it? Do they have the business they claim to have? Our data can tell precisely and even who is the decision maker.

Be prepared for meetings with clients & partners

Prove your knowledge about filing strategies and case volumes. Know precisely what business they have to offer and what you can offer to them. If you know upfront, which situation your contact is in, you can address their challenges adequately.

Find and monitor partner law firms worldwide

Today, a strong international network is essential for patent law firms. Make sure you work with the most suitable partners. Monitoring and questioning existing partners as well as identifying new ones can help you grow your business.

More efficient processes.
Better strategic decision making.

The IP industry is changing rapidly. Law firms need to stay ahead of market trends and technological developments in order to remain competitive and be successful.

Identify opportunities with clients and partners that fit your firm's plan. Grow your existing relationships on objective facts, not on presumptions and by chance.

Patent-Pilot is based on over 100 million patent documents worldwide. It is the most complete database regarding patent representations available anywhere.

Patent-Pilot was developed in cooperation with several well-known patent firms in Europe, truly understanding the need for reliable data solutions that provide insights and results.

94m	22k	1.6m	135
Patent Applications	Law Firms	Patent Applicants	Countries

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